

BEACON Events ~ Spring 2008

Open Nominations for BEACON Medical Technology Award – deadline May 15th

The BEACON Medical Technology Award is presented annually to an individual or organization/corporation in recognition of significant advancement in the development, commercialization and/or manufacturing of new medical technology. This award recognizes, but is not limited to, innovative approaches developed in the Northeast region of the United States. This award will be presented each year at the Annual BEACON MEDi Conference and Exposition. Please email all nominations to mellisa.allen@beaconalliance.org or fax them to 860-727-0311 by May 15, 2008.

BEACON Seminar “Basics of Exporting”



Bill Sella of Robinson & Cole LLP & Anne Evans of the US DOC

Earlier this month BEACON hosted a seminar entitled “Basics of Exporting” featuring speakers from the US Department of Commerce (US DOC) Export Assistance Center in Middletown, CT in partnership with the Connecticut

Department of Economic and Community Development (DECD). With medical and surgical instruments being the 5th largest export both nationally and from CT, this seminar was timely and purposeful. The introduction was given by Anne Evans, Director, US DOC CT District office and was followed by her colleague, Sharon Bongiovanni and DECD’s Laura Jaworski who explained how their unique partnership of these federal and state agencies gives businesses the best possible assistance with exporting their goods and services.



Speaker- John Joyce of the US SBA Export Finance Office

Following their presentations was Bob Straetz of the US DOC Market Access Compliance in Washington, DC who gave a detailed explanation of the rules and regulations of exporting medical devices to the European Union and the directives that need to be followed in order to avoid problems once the products are sent abroad. John Joyce of the US SBA Export Finance Office in Boston, MA spoke in depth regarding what it takes to finance the process for exporting. The SBA has two lending programs for exporting that is available through most banks in the region.

The last speaker, William Sellay of Robinson & Cole LLP of Hartford, CT, gave a very enthusiastic talk on all the legal issues that go hand in hand with exporting to foreign marketplaces. Overall the seminar was well received. There were several small businesses attending that were looking for insight on how to prepare for exporting their products and took away more information than they even expected. Presentations from each speaker are available from BEACON. Please contact the office toll-free at 877-723-2266 for copies to be e-mailed or mailed to you.

UPDATE ON THE BEACON FOUNDATION

The BEACON Foundation, a 501(c)(3) non-profit organization, Board of Directors meets regularly and has begun a strategic planning process to strengthen its mission to promote research and innovation with the purpose of taking their product to commercialization. The members will be present at MEDi 2008 in order to raise awareness of the need to create a fund for continued research and development.



Attending the most recent BEACON Foundation Board meeting are (left to right) Professor Susan Masino, Trinity College; Deb Santy, CT SBIR Director; Roger Lavallee; Rick Dighello, Updike, Kelly & Spellacy P.C.; and Dr. Vincent Laudone, Hartford Hospital

UPCOMING TECHNOLOGY EVENTS:

Spring 2008 Polymer Event: May 13- May 15 2008, UMASS Amherst will be hosting a 3 day event on "Opportunities and Challenges for Polymers in Biomedical Applications". For more information and for the On-line RSVP Form go to <http://www.pse.umass.edu/cumirp/events.html>

Webinar on "FDA on the Critical Path Initiatives"

Watch your email for details of the May 29th interactive webinar run by Clinical Device Group and Sponsored by Beacon that allows participants to communicate directly with the FDA specialists via their computer. For more details and to register visit:

www.clinicaldevice.com

BEACON 2008 Members: Trinity College, The University of Connecticut, The University of Connecticut Health Center, University of Hartford, Drexel University, The University of New Haven, Springfield Technical Community College, Asnuntuck Community College, CT Children's Medical Center, Hartford Hospital, John Dempsey Hospital, The Hospital of Central Connecticut & Saint Francis Hospital and Medical Center, Inc. Corporate Sponsors include: Ahlstrom Windsor Locks LLC, Cable Components Group, Ciracet Corporation, Conquest Consulting, Court Square Group, Covidien, Ellipson Data LLC, Foster Pharma, 5W, LLC (Jadrad), Genomas, Inc., Inframat Corp./US Nanocorp, McCormick, Paulding & Huber, LLP, Northeast Utilities, Ovation Benefits Group, LLC, Pepe & Hazard, LLP, Pfizer Global R&D, Precision Closure, Robinson & Cole, LLC, SMC Partners, Texcel LLC, Tuaki Medical, Inc., UBS Financial Services, Updike, Kelly & Spellacy P.C., Valtronic Technologies

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BEACON

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