

# BEACON

*A brilliant exchange of information & ideas*

A BIOMEDICAL ENGINEERING ALLIANCE & CONSORTIUM NEWSLETTER

## BEACON MEMBER MEET & GREET

OCTOBER 2007

**Special thanks to our sponsor: Saint Francis Hospital & Medical Center**

This event clearly emphasized the importance of the opportunities provided by participating in the BEACON network.



Dr. Jennifer Deiderich, CEO, JADRAD; Joe Bronzino and Brian Driscoll, Ovation Benefits Group



Jim Ohneck and Deb Marko Koeberer, Valtronic; Dena Matthews, Lifehouse Productions



John Hanson, UCONN; Tom Read; Bernie Keppler, CEO, Ellipson Data LLC



Dr. Donald Peterson, UCONN and UCONN Health Center; Dr. Larry Deutsch, Children's Health Network; Dr. Jennifer Diederich, JADRAD



Jim Ohneck, Valtronic; Lance Leifert, Conquest Consulting; Jim Madenjian, JM Engineering; Donna Moats, Covidien



Dr. Ray Krisst, BALNET; Paul Pendergast, St. Francis Hospital Foundation; Joe Bronzino; Dr. Bernard Clark, St. Francis Hospital; Dr. Dalia Giedrimiene, BALNET

## BUSINESS OPPORTUNITIES IN THE UNITED KINGDOM



Technology is a wonderful thing! Through a simple e-mail one year ago, a connection was made for BEACON and the MetroHartford Alliance, along with other trade associations in the region, to work on developing business relationships with companies located in England. East of England International (EEI), part of UK Trade & Investment, offers services to help companies north of London establish business opportunities and partnering wherever possible, including in the United States. EEI has been providing BEACON with company names and partnering propositions so that member companies can make contact and create business opportunities. To date, several of those connections have been made. MetroHartford Alliance will welcome a trade mission from the UK in January 2008 of those companies interested in doing business in our region and BEACON will be hosting several of them at that time. Watch for more details on this in the January newsletter.

### SAVE THE DATE

You are invited to participate in a webinar sponsored jointly by the Clinical Device Group (CDG) and BEACON on Tuesday, February 19, 2008 entitled, "New Issues from the Office of In-Vitro Diagnostics" relative to the FDA's approach to shortcuts on the critical path to market. In-Vitro diagnostics is an ever growing and medically important market. This presentation is being organized by Sousan Altaie, PhD, Scientific Policy Advisor, Office of In-Vitro Diagnostic Device Evaluation and Safety in the Center for Device Evaluation and Radiological Health at the FDA in Rockville, MD. To sign up to participate in this webinar, please visit: [www.clinicaldevice.com](http://www.clinicaldevice.com)

## SPECIAL OPPORTUNITY

The Biomedical Engineering Department at UCONN will host a career fair on February 7, 2008 from 12:00-5:00pm for all undergraduate and graduate students throughout the Northeast. There is no registration fee for companies to attend and have a booth. For more details on how you (especially medical device companies/manufacturers and BME students) can participate, please contact Dr. John Enderle, Program Director & Professor of BME at UCONN at 860-486-5521.

### THE MEDI 2008 CORNER



The Conference program for MEDi 2008 is now complete and available on the MEDi website! There are 4 tracks – *Research/Scientific, Clinical Applications, Manufacturing, and Commercialization* encompassing 21 specific sessions including "feature presentations" on the exhibit floor. Over the course of 2 days speakers from all over the country will make detailed presentations in both seminar and workshop settings. To view the specific session topics, visit: [www.medi2008.com](http://www.medi2008.com) and click on the ABOUT MEDI button on the top of the page.

#### *BEACON*

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Assistant Executive Director: Terri Wilson

[www.beaconalliance.org](http://www.beaconalliance.org)

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