

## BEACON IS BURSTING INTO SPRING!

### *NEW MEMBER WELCOME*



BEACON is pleased to announce that Aon Risk Services Life Science Practice Group has joined. The Aon Life Science Practice Group is an essential part of Aon Risk Services Companies, Inc., the international insurance brokerage and consulting operation of Aon Group, Inc. Aon Group is one of the world's largest insurance brokers and is wholly owned by Aon Corporation, a financial services firm traded on the New York, London and Chicago stock exchanges. The Aon Life Science Practice Group is a member of the Aon international network of more than 40,000 employees working out of 550 offices in 100 countries around the world. As a result, the Aon Life Science Practice Group has access to a vast array of special products and services that can be called upon to help your company find innovative, comprehensive, and cost-efficient financial and insurance solutions. Headquartered in Philadelphia, PA with operations in Greenwich, CT, Boston, MA, Raleigh, NC, Baltimore, MD, Washington, DC, and San Francisco, CA, the Aon Life Science Practice Group client base reads like a virtual "Who's Who" of technology-based companies, ranging from start-up operations to fully integrated commercial entities. The Group brings real value through innovative solutions at every point along its clients' evolutionary path.



Ed Cronin, Exec. VP, Aon Risk Services, Inc. of CT is welcomed by Bob Miller, Exec. VP and COO of BEACON

### *SEMINAR SERIES CONTINUES*

Join us for the remaining seminars that provide education on a variety of issues as well as a time to network with others in the BEACON community. All of these events are from 5:00 – 7:00 p.m. with the networking reception in the first hour. You can register on-line at: [www.beaconalliance.org](http://www.beaconalliance.org) or call BEACON at 860-547-1995.

**April 21 – “Challenges & Opportunities in Outsourcing Drug Manufacturing”** presented by Alex Mello & Dr. Merribeth Morin of Microtest Corporation, Agawam, MA. The presentation will focus on the availability for contract drug manufacturing for biotech companies along the I-91 Corridor from New Haven, CT to Springfield, MA. It is being held at the Omni Hotel, New Haven, CT. This event is free for BEACON members, \$35 for non-members.

**May 12 – “Protecting your IP”** presented by Bob Fiesler, Attorney at Law, McAndrews, Held & Malloy LTD, Chicago, IL. This session will focus on the legal aspects of IP protection and what you need to do to find the right advice for your product. It is being held at BEACON Headquarters, 1 Congress Street, Hartford, CT. This event is free for BEACON members, \$35 for non-members.

*MEDi 2005 Update – Keynote Speakers, Exhibitors, Sponsors and much more!!!*

[www.medi2005.com](http://www.medi2005.com)



The MEDi 2005 Conference and Exposition is moving along very well! To date we have several major sponsors including *Pfizer, IBM Healthcare & Life Sciences, Hartford Hospital, AON*, and the

*State of Connecticut.* There are over 65 exhibitors signed up that will bring a vast array of products and services to the show floor from companies as far away as California, Canada and Florida! There are several pavilions planned of large medical technology groups that will showcase some of the small to medium-sized companies that are successfully inventing and producing all sorts of new medical technology. The website, [www.medi2005.com](http://www.medi2005.com), is full of information on the workshops and seminars as well as how to sign up to exhibit, be a sponsor or simply attend. In addition, there are more than 20 workshops and seminars planned on topics such as *Drug Delivery, Medical Imaging, Perinatal Engineering, Healthcare IT, Personalized Medicine, Biomaterials, Commercialization of Devices and many more!*

**KEYNOTE SPEAKERS** – We are pleased to announce that on Day 1 the Keynote Speaker will be *Dr. John LaMattina*, President of Pfizer Global R&D. Coming from the largest pharmaceutical company in the world, located in this state, Dr. LaMattina will certainly attract much attention. On Day 2 we welcome *Morton Mower*, Chairman and CEO of Mower Research Associates, inventor of the automatic implantable cardioverter defibrillator – the one implanted in Vice President Dick Cheney. As a renowned medical device inventor, Mower will certainly bring inspiration to all those who are in this industry.

We invite you to join us at MEDi 2005 by visiting the website to learn more – [www.medi2005.com](http://www.medi2005.com).

### *Congratulations to University of Hartford on ABET Accreditation!*

The undergraduate program in biomedical engineering at the University of Hartford was recently granted accreditation by the Engineering Accreditation Commission of the Accreditation Board for Engineering and Technology (EAC/ABET). The program is the first in the State of Connecticut to be so recognized by EAC/ABET, and only the third in New England (the other two are Boston University and Worcester Polytechnic Institute.) Nationally, there are only 34 institutions that have programs in the area of bioengineering that enjoy the distinction of ABET-accreditation. The EAC/ABET report cited BEACON as one of the strengths of the program. BEACON President, Dr. Joseph Bronzino, played an active role in the accreditation visit, conferring with team members and delineating the origins of the organization and the role played by the University, one of BEACON's charter members. The biomedical program is administered by the College of

Engineering, Technology and Architecture, one of several colleges within the University.

### *BEACON meets the CDA*

On a blustery winter night in January, BEACON was host to a presentation by Marie O'Brien, President of the Connecticut Development Authority (CDA) who gave an overview of Connecticut's economic base and how CDA, as a quasi-public government agency, works to invest capital and debt financing to companies for growth and expansion in the state. The BEACON members and guests were able to ask many questions and talk about possible grants from the state that can grow their business.



A visitor to BEACON's event chats with Marie O'Brien, President, Connecticut Development Authority

### **BEACON**

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[www.beaconalliance.org](http://www.beaconalliance.org)

**BEACON 2005 Members:** Trinity College, The University of Connecticut, The University of Connecticut Health Center, The University of Hartford, The University of Massachusetts at Amherst, Drexel University, Springfield Technical Community College, Asnuntuck Community College, Hartford Hospital, John Dempsey Hospital, Saint Francis Care, Baystate Medical Center, and The University of Stuttgart. Corporate Sponsors include: Pfizer, TYCO Health Care Kendall, TYCO Ludlow, GE Medical, Northeast Utilities, Aon Risk Services of CT, Court Square Data Group, Vivax Medical Corp., Pepe & Hazard, Pullman & Comley, Day, Berry & Howard, Premise Development, UBS Financial Services, McCormick, Paulding & Huber, MicroTest Laboratories, Eastern Plastics, Inc., Applied Software Technologies/ePortal Software Group, PRTEC, McAndrews, Held & Malloy, Robinson & Cole, GENOMAS, Inc., Ciracet Corporation, Nerac.com and Inframat Corporation.