

BEACON Newsletter

The Biomedical Engineering Alliance and Consortium

November 20, 2003

FALL EDITION

NEW MEMBER NEWS

During the fall of 2003, BEACON welcomed several new members and/or partners to its network. The new affiliations include:



Connecticut Center for Advanced Technology

The Connecticut Center for Advanced Technology (CCAT) works in partnership with industry, government and academia to strengthen technology-led economic competitiveness in the region. CCAT's three strategic initiatives are: (1) launching the Connecticut Regional Innovation Center to facilitate the creation of new technology based companies, (2) developing an Advanced Technology Center to focus regional strengths in area of national defense and industrial competitiveness, and (3) establishing a Center for Innovation and Enterprise Education to engage regional education institutions to construct innovative programs that strengthen the technical workforce in the state of Connecticut. Working in a synergistic manner, CCAT and BEACON will partner initially on the development of a **Laser Applications Laboratory** utilizing the regional strength in photonics and lasers to address multi industry applications needs. The importance of lasers for the next generation of manufacturing processes, as well as demonstrated value in diagnostics and biomedical applications was the reason for this first step. To facilitate the process, the laboratory will ultimately contain commercially available laser-based equipment and have professional staff available to work on projects in support of companies and various research and development programs in the region. For more information, contact Dr. Karl Prewo, Study Director, CCAT, East Hartford, CT at: 860-291-8832 or kprewo@ccat.us.



The eRPortal Software Group, West Springfield, MA

The eRPortal Software Group, a unit of Applied Software Technologies, Inc., has developed a suite of web and PDA enabled products that inventory control, facilities management and logistics automation. They are able to provide a new level of automation for the management of scientific materials stockroom and the tracking and disposition of chemical and biological material using advanced barcoding and scanning technology. Relying on their broad industrial and technical expertise, the company has developed software solutions for the biotechnology community. Specific products such as the Hospital Stockroom Manager, Hospital Facilities Manager and Hospital Pharmacy Manager with BMV, and Discovery and Experimental Sample Tracking have been customized to meet the need of the healthcare industry. For more information, contact Edward Garibian, President, eRPortal Software Group at: 413-233-5424 ext. 424.



McAndrews, Held and Malloy LTD (Chicago, IL)

McAndrews, Held and Malloy is one of the nation's preeminent legal resources for intellectual property and technology matters placing special emphasis on the representation of medical technology companies. They serve as counsel of choice for companies and institutions ranging from major multinationals and start-ups to world-class colleges and universities. From pacemakers and angioplasty catheters to contact lenses and antibody production systems, their legal and technical expertise in diverse medical technologies has resulted in valuable intellectual property development and multi-million dollar victories for medical technology companies across the United States. For more information, contact Rick McCaulley at: 312-775-8105.

BEACON, the Biomedical Engineering Alliance and Consortium 2003/2004, Sponsors: Trinity College, The University of Hartford, The University of Connecticut Health Center, The University of Massachusetts at Amherst, Drexel University, Springfield Community Technical College, Asnuntuck Community College, Hartford Hospital, John Dempsey Hospital, Saint Francis Medical Center, Baystate Medical Center, The University of Stuttgart., Pfizer, TYCO Kendall Health Care, GE Medical, Boston Scientific, Northeast Utilities, Court Square Data Group, Pepe & Hazard, Pullman & Comley, Day, Berry & Howard, Premise Development, UBS Paine Webber, McCormick, Paulding & Huber LLP, MicroTest Laboratories, Vivax, Electron Technologies, Applied Software Technologies, Robinson & Cole LLP, CT Center for Advanced Technology (CCAT) and McAndrews, Held and Malloy LTD of Chicago.

CAROUSEL PARTY

This summer BEACON held a social for its members at the historic Bushnell Park Carousel in downtown Hartford. The restored 1914 carousel features 48 carved horses in a round barn building designed specifically for large gatherings such as Beacon's. It was a nice warm evening and everyone had a great time.



Dr. Bronzino and members of BEACON enjoy the festivities at the Carousel Party this summer.

IMPORTANT NOTICE!! **ANNUAL "MEMBERS OF BEACON" MEETING**

The Annual "Members of Beacon" meeting will be held on Friday, December 5th at 12:00 noon in the Smith House on the campus of Trinity College in Hartford, CT. It is open to all of the academic, medical and corporation representatives of BEACON as well as individual members. There will be a review of the year's events, plans for 2004, election of officers and important announcements about BEACON's expansion into other regions of our country. Since lunch is being served, please make your reservations now by contacting Terri or Leo at the BEACON office at: 860-547-1995 or toll-free at: 877-723-2266.

HOW TO CONTACT US

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www.beaconalliance.org

WELCOME TO NEW STAFF

It is said, "change is good." At BEACON we have the same philosophy. With that in mind, we introduce two new staff members of BEACON and BTN, Inc.



Mr. Reginald (Reggie) Babcock, Esq. is the new Director of BTN, Inc. Reggie is a former member of the BTN Board of Directors and is eager to lead BTN as it continues to evolve. Reggie is also the owner of Corporate Governance Services LLC based in New York and Hartford providing comprehensive governance guidance exclusively for public and private companies as well as non-profit organizations. He also maintains a private law practice concentrating on start-up and early stage companies. He has his BA and JD degrees from American University. Reggie is in the BTN, Inc. office three days a week at: (860) 244-2877 or toll-free at: (800) 291-3270.



Ms. Leonor (Leo) Snow is the new Program Coordinator having joined BEACON this fall to work specifically on the Symposium and Technology Fair. She has agreed to continue on as BEACON grows into 2004 with expansion to Philadelphia and Puerto Rico. Ms. Snow has an MBA in Marketing from the University of Hartford and is an accomplished flutist with several local orchestras. She has marketing and management experience from a variety of local companies and enjoys working as a project coordinator.



Bob Miller
Exec. VP/COO



Joe Bronzino
President



Terri Wilson
Asst. Exec. Dir.